Consolidated Statements of Income (Loss) and Related Financial Highlights (in millions, except per share amounts and percentages; unaudited)

	Three Months Ended		Ended			Fiscal Ye	ar Ended			
	Febru	ary 3, 2017		nuary 29, 2016	Change	Febru	ary 3, 2017	January 29, 2	2016	Change
Net revenue:										
Products	\$	15,196	\$	10,642	43 %	\$	48,706	\$ 42	2,742	14 %
Services		4,878		2,037	139 %		12,936	8	3,169	58 %
Total net revenue		20,074		12,679	58 %		61,642	50),911	21 %
Cost of net revenue:										
Products		13,313		9,208	45 %		42,169	37	7,563	12 %
Services		2,230		1,217	83 %		6,514	4	1,961	31 %
Total cost of net revenue		15,543	_	10,425	49 %		48,683	42	2,524	14 %
Gross margin		4,531		2,254	101 %		12,959	8	3,387	55 %
Operating expenses:										
Selling, general, and administrative		4,928		2,001	146 %		13,575	7	7,850	73 %
Research and development		1,271		279	356 %		2,636	1	1,051	151 %
Total operating expenses		6,199		2,280	172 %		16,211	8	3,901	82 %
Operating loss		(1,668)		(26)	NM		(3,252)		(514)	(533)%
Interest and other, net		(742)		(172)	(331)%		(2,104)		(772)	(173)%
Loss from continuing operations before income taxes		(2,410)		(198)	NM		(5,356)	-	1,286)	(316)%
Income tax benefit		(996)		(30)	NM		(1,619)		(118)	NM
Net loss from continuing operations		(1,414)		(168)	(742)%		(3,737)		1,168)	(220)%
Income from discontinued operations, net of income taxes		1,144		13	NM		2,019	· ·	64	NM
Net loss	_	(270)		(155)	(74)%		(1,718)	(1	1,104)	(56)%
Less: Net loss attributable to non-controlling interests		(34)			NA		(46)		_	NA
Net loss attributable to Dell Technologies Inc.	\$	(236)	\$	(155)	(52)%	\$	(1,672)	\$ (1	1,104)	(51)%
Earnings (loss) per share attributable to Dell Technologies Inc basic:										
Continuing operations - Class V Common Stock - basic	\$	0.64	\$	_		\$	1.44	\$	_	
Continuing operations - DHI Group - basic	\$	(2.68)	\$	(0.41)		\$	(8.52)	\$ (2.	.88)	
Discontinued operations - DHI Group - basic	\$	2.02	\$	0.03		\$	4.30	\$ 0.	.16	
Earnings (loss) per share attributable to Dell Technologies Inc diluted:										
Continuing operations - Class V Common Stock - diluted	\$	0.64	\$	_		\$	1.43	\$	_	
Continuing operations - DHI Group - diluted	\$	(2.68)	\$	(0.41)		\$	(8.52)		.88)	
Discontinued operations - DHI Group - diluted	\$	2.02	\$	0.03		\$	4.30	\$ 0.	.16	
Weighted-average shares outstanding:										
Basic - Class V Common Stock		215		_			217		_	
Diluted - Class V Common Stock		215		_			217		_	
Basic - DHI Group		566		405			470		405	
Diluted - DHI Group		566		405			470		405	
Percentage of Total Net Revenue:										
Gross margin		23 %		18 %			21 %		16 %	
Selling, general, and administrative		25 %		16 %			22 %		15 %	
Research and development		6 %		2 %			4 %		2 %	
Operating expenses		31 %		18 %			26 %		17 %	
Operating loss		(8)%		(0)%			(5)%		(1)%	
Loss from continuing operations before income taxes		(12)%		(2)%			(9)%		(3)%	
Net loss from continuing operations		(7)%		(1)%			(6)%		(2)%	
Income tax rate		41 %		15 %			30 %		9 %	

Consolidated Statements of Financial Position (in millions; unaudited)

	Febru	ary 3, 2017	Janua	ry 29, 2016
ASSETS				
Current assets:				
Cash and cash equivalents	\$	9,474	\$	6,322
Short-term investments		1,975		_
Accounts receivable, net		9,420		4,887
Short-term financing receivables, net		3,222		2,915
Inventories, net		2,538		1,619
Other current assets		4,144		3,497
Current assets held for sale				4,333
Total current assets		30,773		23,573
Property, plant, and equipment, net		5,653		1,649
Long-term investments		3,802		114
Long-term financing receivables, net		2,651		2,177
Goodwill		38,910		8,406
Intangible assets, net		35,053		8,577
Other non-current assets		1,364		626
Total assets	\$	118,206	\$	45,122
LIABILITIES, REDEEMABLE SHARES, AND STO Current liabilities:	OCKHOLI	DERS' EQUI	TY	
Short-term debt	\$	6,329	\$	2,981
Accounts payable		14,422		12,881
Accrued and other		7,119		4,217
Short-term deferred revenue		10,265		3,632
Current liabilities held for sale		_		1,599
Total current liabilities		38,135		25,310
Long-term debt		43,061		10,650
Long-term deferred revenue		8,431		4,089
Other non-current liabilities		9,339		3,501
Total liabilities		98,966		43,550
Redeemable shares		231		106
Stockholders' equity:				
Total Dell Technologies Inc. stockholders' equity		13,243		1,466
Non-controlling interests		5,766		_
Total stockholders' equity		19,009	-	1,466
Total liabilities, redeemable shares, and stockholders' equity	\$	118,206	\$	45,122

Consolidated Statements of Cash Flows

(in millions; unaudited)

	Three Mo	nths Ended	Fiscal Ye	ar Ended	
	February 3, 2017	January 29, 2016	February 3, 2017	January 29, 2016	
Cash flows from operating activities:					
Net loss	\$ (270)	\$ (155)	\$ (1,718)	\$ (1,104)	
Adjustments to reconcile net loss to net cash provided by operating activities	946	1,126	3,940	3,266	
Change in cash from operating activities	676	971	2,222	2,162	
Cash flows from investing activities:					
Investments:					
Purchases	(267)	(1)	(778)	(27)	
Maturities and sales	612	6	1,173	7	
Capital expenditures	(282)	(142)	(699)	(482)	
Proceeds from sale of facilities, land, and other assets	_	_	24	88	
Capitalized software development costs	(122)	_	(207)	_	
Collections on purchased financing receivables	4	14	35	85	
Acquisition of businesses, net of cash acquired	(15)	_	(37,629)	_	
Divestitures of businesses, net of cash transferred	6,873	_	6,873	8	
Other	_	_	(48)	_	
Change in cash from investing activities	6,803	(123)	(31,256)	(321)	
Cash flows from financing activities:					
Payment of dissenting shares obligation	_	_	(446)	_	
Proceeds from the issuance of DHI Group Common Stock	18	_	4,422	_	
Proceeds from the issuance of common stock of subsidiaries	63	_	164	_	
Repurchases of DHI Group Common Stock	_	_	(10)	_	
Repurchases of Class V Common Stock	(569)	_	(701)	_	
Repurchases of VMware Class A Common Stock	_	_	(611)	_	
Issuance of common stock under employee plans	_	_	_	2	
Payments for debt issuance costs	(4)	_	(853)	(10)	
Proceeds from debt	907	567	46,893	5,460	
Repayments of debt	(7,322)	(742)	(16,960)	(5,950)	
Other	5	_	10	2	
Change in cash from financing activities	(6,902)	(175)	31,908	(496)	
Effect of exchange rate changes on cash and cash equivalents	(7)	(79)	24	(167)	
Change in cash and cash equivalents	570	594	2,898	1,178	
Cash and cash equivalents at beginning of the period, including amounts held for sale	8,904	5,982	6,576	5,398	
Cash and cash equivalents at end of the period	\$ 9,474	\$ 6,576	\$ 9,474	\$ 6,576	
Less: Cash included in current assets held for sale	_	254	_	254	
Cash and cash equivalents from continuing operations	\$ 9,474	\$ 6,322	\$ 9,474	\$ 6,322	

Segment Information

(in millions, except percentages; unaudited)

February 3.00 February 3.0		Three Months Ended		Fiscal Year Ended							
Net Revenue:		Febr	uary 3, 2017	Janu	ary 29, 2016	Change	Febru	uary 3, 2017	Janua	ary 29, 2016	Change
Commercial \$ 6,663 \$ 5,969 12 % \$ 2,000 \$ 1,014 10,100 Cossumer \$ 3,131 2,2868 9 % 10,748 10,100 Total CSG net revenue \$ 9,776 \$ 8,837 11 % \$ 36,754 3 5,877 Operating Income \$ 342 \$ 484 29% \$ 1,845 \$ 1,410 % of CSG net revenue 3.78 5.78 \$ 5.96 \$ 3,612 \$ 1,845 \$ 1,410 % of CSG net revenue 3.87 5.66 \$ 1,845 \$ 1,410 \$ 5.96 \$ 1,845 \$ 1,410 % of GSG net revenue in come 8 3,612 \$ 3,234 12 % \$ 12,834 \$ 12,70 \$ 12,834 \$ 12,70 \$ 12,834 \$ 12,70 \$ 12,834 \$ 12,70 \$ 12,834 \$ 12,70 \$ 12,834 \$ 12,70 \$ 12,834 \$ 12,70 \$ 12,834 \$ 12,834 \$ 12,70 \$ 12,834 \$ 12,70 \$ 12,834 \$ 12,70 \$ 14,939 \$ 12,834 \$ 12,70 \$ 14,939 \$ 12,833 \$ 12,834 \$ 12,70 \$ 12,834 \$ 12,70 \$ 12,8	Client Solutions Group (CSG):										
Consumer 3,113 2,868 9% 10,748 10,138 Total CSG net revenue 5,9,776 8,837 1% 3,673 2,35,87 CSG operating Income 8,342 8,488 (29% 8,1845 8,1440 % of CSG net revenue 3,3% 5,5% 5,342 1,400 % of total segment operating income 18,8% 5,448 (29% 8,1845 8,1440 % of total segment operating income 18,8% 5,448 (29% 8,1845 8,1440 % of total segment operating income 18,8% 5,64 4,8% 5,04 3,4% 5,7% Servers and networking 8,361 8,355 3,796 12,8 8,942 2,217 Sorry and networking 8,355 3,796 12,6 8,942 2,217 Total ISG net revenue 2,23 2,24 2,24 3,434 3,434 3,434 3,434 3,434 3,434 3,434 3,434 3,434 3,434 3,434 3,434 3,434 3,434	Net Revenue:										
Total CSG net revenue	Commercial	\$	6,663	\$	5,969		\$	26,006	\$	25,747	1 %
Operating Income: CSG operating income \$ 342 \$ \$ 484 \$ (29)% \$ \$ 1,845 \$ \$ 1,410 \$ (20)% \$ 6,000 \$ 1,846 \$ (20)% \$ 1,845 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,846 \$ (20)% \$ 1,	Consumer		3,113		2,868	9 %		10,748		10,130	6 %
CSG operating income	Total CSG net revenue	\$	9,776	\$	8,837	11 %	\$	36,754	\$	35,877	2 %
Marke Solutions Solution	Operating Income:								-		
Net Revenue	CSG operating income	\$	342	\$	484	(29)%	\$	1,845	\$	1,410	31 %
Net Revenue: Sorvers and networking	% of CSG net revenue		3 %		5 %			5 %		4 %	
Net Revenue: Servers and networking \$ 3,612 \$ 3,234 12 % \$ 12,834 \$ 12,761 Storage 4,783 5,522 75 % 8,942 2,217 Total IsG net revenue \$ 8,395 3,790 121 % 21,776 \$ 14,978 Operating Income: ISG operating income \$ 1,004 276 264 % 2,339 \$ 1,052 % of IsG net revenue 12 % 7 % 11 % 7 % % of IsG net revenue 12 % 7 % 45 % 43 % % of Istal segment operating income \$ 1,936 \$ 7 % 5 3,225 \$ 7 % Wetwere: Total VMware net revenue \$ 1,936 \$ 7 % \$ 1,113 \$ 7 % Operating Income \$ 565 \$ 7 % NA \$ 1,113 \$ 7 % Wetwere revenue 2 9 % NA \$ 1,113 \$ 7 % Wetwere revenue 2 9 % NA \$ 1,113 \$ 7 % Wetwere revenue	% of total segment operating income		18 %		64 %			34 %		57 %	
Servers and networking \$ 3,612 \$ 3,234 12 % \$ 12,834 \$ 12,761 Storage 4,783 562 75 % 8,942 2,217 Total ISG net revenue \$ 8,395 \$ 3,796 12 % \$ 21,776 \$ 14,978 Operating Income \$ 1,004 \$ 276 264 % \$ 2,393 \$ 1,052 \$6 fISG net revenue 12 % 7 % 11 % 7 % \$6 fotal segment operating income \$ 1,936 \$ - 80 \$ 3,325 \$ - 43 VMware net revenue \$ 1,936 \$ - 80 \$ 1,113 \$ Operating Income \$ 1,936 \$ - 80 \$ 1,113 \$ VMware operating income \$ 5.55 \$ - 80 NA \$ 1,113 \$ VMware net revenue 2.99 % NA \$ 1,113 \$ % of Maware operating income \$ 25.55 \$ - 80 NA \$ 1,113 \$ - 80 Wolf Mare net revenue \$ 29.90 NA \$ 1,113 \$ 1,010 NA	Infrastructure Solutions Group (ISG):										
Storage	Net Revenue:										
Total ISG net revenue	Servers and networking	\$	3,612	\$	3,234	12 %	\$	12,834	\$	12,761	1 %
Operating Income S 1,004 S 276 264% S 2,393 S 1,052 % of ISG net revenue 12 % 7 % 11 % 7 % % of total segment operating income 53 % 36 % 45 % 43 % VMware: Net Revenue: Total VMware net revenue S 1,936 S — NA \$ 3,225 S — Operating Income: VMware operating income \$ 565 \$ — NA \$ 1,113 \$ — % of VMware net revenue \$ 565 \$ — NA \$ 1,113 \$ — % of total segment operating income \$ 30 % NA \$ 21 % NA Reportable segment net revenue \$ 20,107 \$ 12,633 \$ 61,755 \$ 50,855 Other businesses (a) 480 107 1,026 382 Unallocated transactions (b) 6 28 141 133 Impact of purchase accounting (c) (507) (89) (1,180) (4	Storage		4,783		562	751 %		8,942		2,217	303 %
SG operating income	Total ISG net revenue	\$	8,395	\$	3,796	121 %	\$	21,776	\$	14,978	45 %
% of ISG net revenue 12 % 7 % 11 % 7 % % of total segment operating income 53 % 36 % 45 % 43 % VMware: Net Revenue: Total VMware net revenue \$ 1,936 \$ - NA \$ 3,225 \$ - Operating Income: VMware operating income \$ 565 \$ - NA \$ 1,113 \$ - % of VMware net revenue 29 % NA 35 % NA % of Voidal segment operating income 30 % NA 21 % NA Reconciliation to consolidated net revenue: Reportable segment net revenue \$ 20,107 \$ 12,633 \$ 61,755 \$ 50,855 Other businesses (a) 480 107 1,026 382 Unallocated transactions (b) (6) 28 41 133 Impact of purchase accounting (c) (507) (89) (1,180) (459) Total net revenue \$ 20,0074 \$ 12,679 \$ 61,642 \$ 50,911	Operating Income:										
Wof total segment operating income 53 % 36 % 45 % 43 % VMware: Net Revenue: Total VMware net revenue \$ 1,936 \$ — NA \$ 3,225 \$ — Operating Income: VMware operating income \$ 565 \$ — NA \$ 1,113 \$ — % of VMware net revenue 29 % NA 35 % NA % of total segment operating income 30 % NA 21 % NA Reconcilitation to consolidated net revenue: Reportable segment net revenue \$ 20,107 \$ 12,633 \$ 61,755 \$ 50,855 Other businesses (a) 480 107 1,026 382 Unallocated transactions (b) (6) 28 41 133 Impact of purchase accounting (c) (507) (89) (1,180) (459) Total net revenue \$ 20,074 \$ 12,679 \$ 61,642 \$ 50,911 Reconcilitation to consolidated operating income (loss): Reportable segment operating incom		\$	1,004	\$	276	264 %	\$	2,393	\$	1,052	127 %
VMware: Net Revenue: Total VMware net revenue \$ 1,936 \$ — NA \$ 3,225 \$ — Operating Income: VMware operating income \$ 565 \$ — NA \$ 1,113 \$ — % of VMware net revenue 29 % NA 35 % NA % of total segment operating income 30 % NA 21 % NA Reconcilitation to consolidated net revenue: Reportable segment net revenue \$ 20,107 \$ 12,633 \$ 61,755 \$ 50,855 Other businesses (a) 480 107 1,026 382 Unallocated transactions (b) (6) 28 41 133 Impact of purchase accounting (c) (507) (89) (1,180) (459) Total net revenue \$ 20,074 \$ 12,679 \$ 61,642 \$ 50,911 Reconcilitation to consolidated operating income (loss): Reportable segment operating income \$ 1,911 \$ 760 \$ 5,351	% of ISG net revenue	-	12 %		7 %			11 %		7 %	
Net Revenue: S 1,936 \$ — NA \$ 3,225 \$ — Operating Income: VMware operating income \$ 565 \$ — NA \$ 1,113 \$ — % of VMware net revenue 29 % NA 355 % NA % of total segment operating income 30 % NA 21 % NA Reconciliation to consolidated net revenue: Reconciliation to consolidated net revenue: Other businesses (a) 480 107 1,026 382 Unallocated transactions (b) 66 28 41 133 Impact of purchase accounting (c) (507) (89) (1,180) (459) Total net revenue \$ 20,074 \$ 12,679 \$ 61,642 \$ 50,911 Reconciliation to consolidated operating income (loss): Reportable segment operating income \$ 1,911 \$ 760 \$ 5,351 \$ 2,462	% of total segment operating income		53 %		36 %			45 %		43 %	
Total VMware net revenue \$ 1,936 \$ — NA \$ 3,225 \$ — Operating Income: VMware operating income \$ 565 \$ — NA \$ 1,113 \$ — % of VMware net revenue 29 % NA 35 % NA % of total segment operating income 30 % NA 21 % NA Reconcilitation to consolidated net revenue: Reportable segment net revenue \$ 20,107 \$ 12,633 \$ 61,755 \$ 50,855 Other businesses (a) 480 107 1,026 382 Unallocated transactions (b) (6) 28 41 133 Impact of purchase accounting (c) (507) (89) (1,180) (459) Total net revenue \$ 20,074 \$ 12,679 \$ 61,642 \$ 50,911 Reconcilitation to consolidated operating income (loss): Reportable segment operating income (loss): \$ 760 \$ 5,351 \$ 2,462 Other businesses (a) (3) (16) (39) (78)	VMware:										
Operating Income: VMware operating income \$ 565 \$ — NA NA \$ 1,113 \$ — % of VMware net revenue 29 % NA 35 % NA % of total segment operating income 30 % NA 21 % NA Reconciliation to consolidated net revenue: Reportable segment net revenue \$ 20,107 \$ 12,633 \$ 61,755 \$ 50,855 Other businesses (a) 480 107 1,026 382 Unallocated transactions (b) (6) 28 41 133 Impact of purchase accounting (c) (507) (89) (1,180) (459) Total net revenue \$ 20,074 \$ 12,679 \$ 61,642 \$ 50,911 Reconciliation to consolidated operating income (loss): Reportable segment operating income \$ 1,911 \$ 760 \$ 5,351 \$ 2,462 Other businesses (a) (3) (16) (39) (78)	Net Revenue:										
VMware operating income \$ 565 \$ — NA \$ 1,113 \$ — % of VMware net revenue 29 % NA 35 % NA % of total segment operating income 30 % NA 21 % NA Reconciliation to consolidated net revenue: Reportable segment net revenue \$ 20,107 \$ 12,633 \$ 61,755 \$ 50,855 Other businesses (a) 480 107 1,026 382 Unallocated transactions (b) (6) 28 41 133 Impact of purchase accounting (c) (507) (89) (1,180) (459) Total net revenue \$ 20,074 \$ 12,679 \$ 61,642 \$ 50,911 Reconciliation to consolidated operating income (loss): Reportable segment operating income \$ 1,911 \$ 760 \$ 5,351 \$ 2,462 Other businesses (a) (3) (16) (39) (78)	Total VMware net revenue	\$	1,936	\$	_	NA	\$	3,225	\$	_	NA
VMware operating income \$ 565 \$ — NA \$ 1,113 \$ — % of VMware net revenue 29 % NA 35 % NA % of total segment operating income 30 % NA 21 % NA Reconciliation to consolidated net revenue: Reportable segment net revenue \$ 20,107 \$ 12,633 \$ 61,755 \$ 50,855 Other businesses (a) 480 107 1,026 382 Unallocated transactions (b) (6) 28 41 133 Impact of purchase accounting (c) (507) (89) (1,180) (459) Total net revenue \$ 20,074 \$ 12,679 \$ 61,642 \$ 50,911 Reconciliation to consolidated operating income (loss): Reportable segment operating income \$ 1,911 \$ 760 \$ 5,351 \$ 2,462 Other businesses (a) (3) (16) (39) (78)	Operating Income:										
Reconciliation to consolidated net revenue: \$ 20,107 \$ 12,633 \$ 61,755 \$ 50,855 Other businesses (a) 480 107 1,026 382 Unallocated transactions (b) (6) 28 41 133 Impact of purchase accounting (c) (507) (89) (1,180) (459) Total net revenue \$ 20,074 \$ 12,633 \$ 61,755 \$ 50,855 May 1 1,026 382 1 1,026 382 1 1,026 382 1 1,026 382 1 1,180 (459) (1,180) (459) 8 20,074 \$ 12,679 \$ 61,642 \$ 50,911 Reconciliation to consolidated operating income (loss): 8 Reportable segment operating income \$ 1,911 \$ 760 \$ 5,351 \$ 2,462 Other businesses (a) (3) (16) (39) (78)		\$	565	\$	_	NA	\$	1,113	\$		NA
Reconciliation to consolidated net revenue: Reportable segment net revenue \$ 20,107 \$ 12,633 \$ 61,755 \$ 50,855 Other businesses (a) 480 107 1,026 382 Unallocated transactions (b) (6) 28 41 133 Impact of purchase accounting (c) (507) (89) (1,180) (459) Total net revenue \$ 20,074 \$ 12,679 \$ 61,642 \$ 50,911 Reconciliation to consolidated operating income (loss): Reportable segment operating income \$ 1,911 \$ 760 \$ 5,351 \$ 2,462 Other businesses (a) (3) (16) (39) (78)	% of VMware net revenue		29 %		NA			35 %		NA	
Reportable segment net revenue \$ 20,107 \$ 12,633 \$ 61,755 \$ 50,855 Other businesses (a) 480 107 1,026 382 Unallocated transactions (b) (6) 28 41 133 Impact of purchase accounting (c) (507) (89) (1,180) (459) Total net revenue \$ 20,074 \$ 12,679 \$ 61,642 \$ 50,911 Reconciliation to consolidated operating income (loss): Reportable segment operating income \$ 1,911 \$ 760 \$ 5,351 \$ 2,462 Other businesses (a) (3) (16) (39) (78)	% of total segment operating income		30 %		NA			21 %		NA	
Other businesses (a) 480 107 1,026 382 Unallocated transactions (b) (6) 28 41 133 Impact of purchase accounting (c) (507) (89) (1,180) (459) Total net revenue \$ 20,074 \$ 12,679 \$ 61,642 \$ 50,911 Reconciliation to consolidated operating income (loss): Reportable segment operating income \$ 1,911 \$ 760 \$ 5,351 \$ 2,462 Other businesses (a) (3) (16) (39) (78)	Reconciliation to consolidated net revenue:										
Other businesses (a) 480 107 1,026 382 Unallocated transactions (b) (6) 28 41 133 Impact of purchase accounting (c) (507) (89) (1,180) (459) Total net revenue \$ 20,074 \$ 12,679 \$ 61,642 \$ 50,911 Reconciliation to consolidated operating income (loss): Reportable segment operating income \$ 1,911 \$ 760 \$ 5,351 \$ 2,462 Other businesses (a) (3) (16) (39) (78)	Reportable segment net revenue	\$	20,107	\$	12,633		\$	61,755	\$	50,855	
Impact of purchase accounting (c) (507) (89) (1,180) (459) Total net revenue \$ 20,074 \$ 12,679 \$ 61,642 \$ 50,911 Reconciliation to consolidated operating income (loss): Reportable segment operating income \$ 1,911 \$ 760 \$ 5,351 \$ 2,462 Other businesses (a) (3) (16) (39) (78)	-		480		107			1,026		382	
Reconciliation to consolidated operating income (loss): \$ 1,911 \$ 760 \$ 5,351 \$ 2,462 Reportable segment operating income \$ 1,911 \$ 760 \$ 5,351 \$ 2,462 Other businesses (a) (3) (16) (39) (78)	Unallocated transactions (b)		(6)		28			41		133	
Reconciliation to consolidated operating income (loss): Reportable segment operating income \$ 1,911 \$ 760 \$ 5,351 \$ 2,462 Other businesses (a) (3) (16) (39) (78)	Impact of purchase accounting (c)		(507)		(89)			(1,180)		(459)	
Reportable segment operating income \$ 1,911 \$ 760 \$ 5,351 \$ 2,462 Other businesses (a) (3) (16) (39) (78)	Total net revenue	\$	20,074	\$	12,679		\$	61,642	\$	50,911	
Other businesses (a) (3) (16) (39) (78)	Reconciliation to consolidated operating income (loss):										
Other businesses (a) (3) (16) (39) (78)	Reportable segment operating income	\$	1,911	\$	760		\$	5,351	\$	2,462	
Ulatiocalcu transactions (b) (03) (03) (133)	Unallocated transactions (b)		(65)		(89)			(199)		(159)	
Impact of purchase accounting (c) (1,240) (129) (2,294) (604)	Impact of purchase accounting (c)		(1,240)		(129)			(2,294)		(604)	
Amortization of intangibles (1,535) (491) (3,681) (1,969)			,								
Transaction-related expenses (d) (159) (42) (1,488) (109)											
Other corporate expenses (e) (577) (19) (902) (57)											
Total operating loss \$ (1,668) \$ (26) \$ (3,252) \$ (514)		\$	(1,668)	\$	(26)		\$	(3,252)	\$	(514)	

⁽a) Other businesses consist of RSA Information Security, SecureWorks, Pivotal, and Boomi offerings, and do not constitute a reportable segment, either individually or collectively, as the results of the businesses are not material to the Company's overall results and the businesses do not meet the criteria for reportable segments.

⁽b) Unallocated transactions includes long-term incentives, certain short-term incentive compensation expenses, and other corporate items that are not allocated to Dell Technologies' reportable segments.

⁽c) Impact of purchase accounting includes non-eash purchase accounting adjustments that are primarily related to the EMC merger transaction, as well as the going-private transaction.

⁽d) Transaction-related expenses includes acquisition and integration-related costs.

⁽e) Other corporate expenses includes severance and facility action costs as well as stock-based compensation expense.

SUPPLEMENTAL	SELECTED NON-GA	AP FINANCIAL MEASURES
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These tables present information about the Company's non-GAAP net revenue, non-GAAP gross margin, non-GAAP operating expenses, non-GAAP operating income, non-GAAP net income from continuing operations, EBITDA, and adjusted EBITDA, which are non-GAAP financial measures provided as a supplement to the results provided in accordance with generally accepted accounting principles in the United States of America ("GAAP"). A detailed discussion of Dell Technologies' reasons for including these non-GAAP financial measures, the limitations associated with these measures, the items excluded from these measures, and our reason for excluding those items are presented in "Management's Discussion and Analysis of Financial Condition and Results of Operations - Non-GAAP Financial Measures" in our periodic reports filed with the SEC. Dell Technologies encourages investors to review the non-GAAP discussion in conjunction with the presentation of non-GAAP financial measures.

DELL TECHNOLOGIES INC. Selected Non-GAAP Financial Measures

(in millions, except percentages; unaudited)

	Three Months Ended									
	Febru	ary 3, 2017	Janua	ary 29, 2016	Change	Febru	ary 3, 2017	Janu	ary 29, 2016	Change
Non-GAAP net revenue	\$	20,581	\$	12,768	61 %	\$	62,822	\$	51,370	22 %
Non-GAAP gross margin	\$	6,595	\$	2,458	168 %	\$	16,819	\$	9,307	81 %
% of non-GAAP net revenue		32 %		19 %			27 %		18 %	
Non-GAAP operating expenses	\$	4,752	\$	1,803	164 %	\$	11,706	\$	7,082	65 %
% of non-GAAP net revenue		23 %		14 %			19 %		14 %	
Non-GAAP operating income	\$	1,843	\$	655	181 %	\$	5,113	\$	2,225	130 %
% of non-GAAP net revenue		9 %		5 %			8 %		4 %	
Non-GAAP net income from continuing operations	\$	1,091	\$	382	186 %	\$	2,687	\$	1,053	155 %
% of non-GAAP net revenue		5 %		3 %			4 %		2 %	
Adjusted EBITDA	\$	2,184	\$	753	190 %	\$	5,941	\$	2,633	126 %
% of non-GAAP net revenue		11 %		6 %			9 %		5 %	

DELL TECHNOLOGIES INC. Reconciliation of Selected Non-GAAP Financial Measures

(in millions, except percentages; unaudited)

	Three Months Ended				ed					
	Febru	ary 3, 2017	Janua	ry 29, 2016	Change	Febru	ary 3, 2017	Janua	ary 29, 2016	Change
N.	<i>(</i> *)	20.074	e.	10.656	50.0/	Ф	(1.646	•	50.011	21.07
Net revenue	\$	20,074	\$	12,679	58 %	\$	61,642	\$	50,911	21 %
Non-GAAP adjustments:		507		89			1,180		450	
Impact of purchase accounting Non-GAAP net revenue	•		\$		61.0/	•		•	459 51 370	22 %
Non-GAAP net revenue	\$	20,581	3	12,768	61 %	\$	62,822	\$	51,370	22 %
Gross margin	\$	4,531	\$	2,254	101 %	\$	12,959	\$	8,387	55 %
Non-GAAP adjustments:										
Impact of purchase accounting		1,110		104			2,007		512	
Amortization of intangibles		847		97			1,653		392	
Transaction-related expenses		18		_			43		6	
Other corporate expenses		89		3			157		10	
Non-GAAP gross margin	\$	6,595	\$	2,458	168 %	\$	16,819	\$	9,307	81 %
Operating expenses	\$	6,199	\$	2,280	172 %	\$	16,211	\$	8,901	82 %
Non-GAAP adjustments:	-	*,		-,	. = . 3	•	-,		-, 1	
Impact of purchase accounting		(130)		(25)			(287)		(92)	
Amortization of intangibles		(688)		(394)			(2,028)		(1,577)	
Transaction-related expenses		(141)		(42)			(1,445)		(103)	
Other corporate expenses		(488)		(16)			(745)		(47)	
Non-GAAP operating expenses	\$	4,752	\$	1,803	164 %	\$	11,706	\$	7,082	65 %
Non-Orbit operating expenses	Ψ	1,732	Ψ	1,003	101 70	Ψ	11,700	Ψ	7,002	05 70
Operating loss	\$	(1,668)	\$	(26)	NM	\$	(3,252)	\$	(514)	(533)%
Non-GAAP adjustments:										
Impact of purchase accounting		1,240		129			2,294		604	
Amortization of intangibles		1,535		491			3,681		1,969	
Transaction-related expenses		159		42			1,488		109	
Other corporate expenses		577		19			902		57	
Non-GAAP operating income	\$	1,843	\$	655	181 %	\$	5,113	\$	2,225	130 %
Net loss from continuing operations	\$	(1,414)	\$	(168)	(742)%	\$	(3,737)	\$	(1,168)	(220)%
Non-GAAP adjustments:										
Impact of purchase accounting		1,240		129			2,294		604	
Amortization of intangibles		1,535		491			3,681		1,969	
Transaction-related expenses		159		42			1,485		83	
Other corporate expenses		577		19			902		77	
Aggregate adjustment for income taxes		(1,006)		(131)			(1,938)		(512)	
Non-GAAP net income from continuing operations	\$	1,091	\$	382	186 %	\$	2,687	\$	1,053	155 %
Net loss from continuing operations	\$	(1,414)	\$	(168)	(742)%	\$	(3,737)	\$	(1,168)	(220)%
Adjustments:	•	() /	•	()	()	,	(-,,	•	())	(-)
Interest and other, net		742		172			2,104		772	
Income tax benefit		(996)		(30)			(1,619)		(118)	
Depreciation and amortization		2,041		623			4,840		2,494	
EBITDA	\$	373	\$	597	(38)%	\$	1,588	\$	1,980	(20)%
EBITDA	¢.	272	c	507	(29)0/	¢	1 500	•	1 000	(20)0/
	\$	373	\$	597	(38)%	\$	1,588	\$	1,980	(20)%
Adjustments:		215		1.7			202			
Stock-based compensation expense		215		17			392		63	
Impact of purchase accounting		1,075		95			1,926		487	
Transaction-related expenses		159		42			1,525		83	
Other corporate expenses		362		2 752	100.07		510	_	20	106.07
Adjusted EBITDA	\$	2,184	\$	753	190 %	\$	5,941	\$	2,633	126 %