DELL TECHNOLOGIES INC.
Condensed Consolidated Statements of Income and Related Financial Highlights
(in millions, except percentages; unaudited)

	Three Months Ended			Nine Months Ended		
	October 31, 2025	November 1, 2024	Change	October 31, 2025	November 1, 2024	Change
Net revenue:						
Products	$ 21,255	$ 18,290	16%	$ 62,789	$ 53,371	18%
Services	5,750	6,076	(5)%	17,370	18,265	(5)%
Total net revenue	27,005	24,366	11%	80,159	71,636	12%
Cost of net revenue:						
Products	18,279	15,488	18%	54,439	45,238	20%
Services	3,133	3,518	(11)%	9,743	10,826	(10)%
Total cost of net revenue	21,412	19,006	13%	64,182	56,064	14%
Gross margin	5,593	5,360	4%	15,977	15,572	3%
Operating expenses:						
Selling, general, and administrative	2,722	2,894	(6)%	8,575	9,206	(7)%
Research and development	752	745	1%	2,345	2,288	2%
Total operating expenses	3,474	3,639	(5)%	10,920	11,494	(5)%
Operating income	2,119	1,721	23%	5,057	4,078	24%
Interest and other, net	(178)	(276)	36%	(593)	(1,002)	41%
Income before income taxes	1,941	1,445	34%	4,464	3,076	45%
Income tax expense	393	275	43%	787	32	NM
Net income	1,548	1,170	32%	3,677	3,044	21%
Less: Net loss attributable to non-controlling interests	—	(5)	100%	—	(15)	100%
Net income attributable to Dell Technologies Inc.	$ 1,548	$ 1,175	32%	$ 3,677	$ 3,059	20%
Percentage of Total Net Revenue:						
Gross margin	20.7 %	22.0 %		19.9 %	21.7 %	
Selling, general, and administrative	10.1 %	11.9 %		10.7 %	12.8 %	
Research and development	2.8 %	3.1 %		2.9 %	3.2 %	
Operating expenses	12.9 %	15.0 %		13.6 %	16.0 %	
Operating income	7.8 %	7.1 %		6.3 %	5.7 %	
Income before income taxes	7.2 %	5.9 %		5.6 %	4.3 %	
Net income	5.7 %	4.8 %		4.6 %	4.2 %	
Income tax rate	20.2 %	19.0 %		17.6 %	1.0 %	

Amounts are based on underlying data and may not visually foot due to rounding.

DELL TECHNOLOGIES INC.
Condensed Consolidated Statements of Financial Position
(in millions; unaudited)

	October 31, 2025	January 31, 2025
ASSETS		
Current assets:		
Cash and cash equivalents	$ 9,569	$ 3,633
Accounts receivable, net of allowance of $75 and $63	11,721	10,298
Short-term financing receivables, net of allowance of $96 and $78	6,427	5,304
Inventories	6,949	6,716
Other current assets	8,436	9,610
Current assets held for sale	—	668
Total current assets	43,102	36,229
Property, plant, and equipment, net	6,538	6,336
Long-term investments	1,760	1,496
Long-term financing receivables, net of allowance of $81 and $75	6,725	5,927
Goodwill	19,358	19,120
Intangible assets, net	4,628	4,988
Other non-current assets	5,368	5,650
Total assets	$ 87,479	$ 79,746
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Short-term debt	$ 7,394	$ 5,204
Accounts payable	23,794	20,832
Accrued and other	6,679	6,597
Short-term deferred revenue	12,649	13,673
Current liabilities held for sale	—	221
Total current liabilities	50,516	46,527
Long-term debt	23,849	19,363
Long-term deferred revenue	12,459	12,292
Other non-current liabilities	3,275	2,951
Total liabilities	90,099	81,133
Stockholders' equity (deficit):		
Common stock and capital in excess of $0.01 par value	9,279	9,119
Treasury stock at cost	(12,665)	(8,502)
Retained earnings (accumulated deficit)	1,420	(1,160)
Accumulated other comprehensive loss	(654)	(939)
Total Dell Technologies Inc. stockholders' equity (deficit)	(2,620)	(1,482)
Non-controlling interests	—	95
Total stockholders' equity (deficit)	(2,620)	(1,387)
Total liabilities and stockholders' equity	$ 87,479	$ 79,746

DELL TECHNOLOGIES INC.
Condensed Consolidated Statements of Cash Flows
(in millions; unaudited)

	Three Months Ended		Nine Months Ended	
	October 31, 2025	November 1, 2024	October 31, 2025	November 1, 2024
Cash flows from operating activities:				
Net income	$ 1,548	$ 1,170	$ 3,677	$ 3,044
Adjustments to reconcile net income to net cash provided by operating activities:	(376)	383	2,834	892
Change in cash from operating activities	1,172	1,553	6,511	3,936
Cash flows from investing activities:				
Purchases of investments	(46)	(19)	(171)	(83)
Maturities and sales of investments	71	121	130	337
Capital expenditures and capitalized software development costs	(669)	(639)	(1,912)	(1,917)
Divestitures of businesses and assets, net	—	—	533	—
Other	27	13	60	126
Change in cash from investing activities	(617)	(524)	(1,360)	(1,537)
Cash flows from financing activities:				
Proceeds from the issuance of common stock	4	—	5	1
Repurchases of common stock	(1,247)	(429)	(4,167)	(1,854)
Repurchases of common stock for employee tax withholdings	(22)	(25)	(379)	(560)
Payments of dividends and dividend equivalents	(351)	(312)	(1,113)	(964)
Proceeds from debt	6,502	3,680	13,772	8,613
Repayments of debt	(3,977)	(3,200)	(7,401)	(9,594)
Debt-related costs and other, net	(52)	(29)	(88)	(66)
Change in cash from financing activities	857	(315)	629	(4,424)
Effect of exchange rate changes on cash, cash equivalents, and restricted cash	30	19	134	(78)
Change in cash, cash equivalents, and restricted cash	1,442	733	5,914	(2,103)
Cash, cash equivalents, and restricted cash at beginning of the period	8,291	4,671	3,819	7,507
Cash, cash equivalents, and restricted cash at end of the period	$ 9,733	$ 5,404	$ 9,733	$ 5,404

DELL TECHNOLOGIES INC.
Segment Information
(in millions, except percentages; unaudited; continued on next page)

	Three Months Ended			Nine Months Ended		
	October 31, 2025	November 1, 2024	Change	October 31, 2025	November 1, 2024	Change
Infrastructure Solutions Group (ISG):						
Net revenue:						
Servers and networking	$ 10,125	$ 7,364	37%	$ 29,390	$ 20,502	43%
Storage	3,982	4,004	(1)%	11,834	11,739	1%
Total ISG net revenue	$ 14,107	$ 11,368	24%	$ 41,224	$ 32,241	28%
Operating income:						
ISG operating income	$ 1,743	$ 1,508	16%	$ 4,211	$ 3,528	19%
% of ISG net revenue	*12.4 %*	*13.3 %*		*10.2 %*	*10.9 %*	
% of total reportable segment operating income	*70 %*	*67 %*		*66 %*	*60 %*	
Client Solutions Group (CSG):						
Net revenue:						
Commercial	$ 10,621	$ 10,138	5%	$ 32,448	$ 30,848	5%
Consumer	1,857	1,993	(7)%	5,042	5,664	(11)%
Total CSG net revenue	$ 12,478	$ 12,131	3%	$ 37,490	$ 36,512	3%
Operating income:						
CSG operating income	$ 748	$ 747	—%	$ 2,204	$ 2,341	(6)%
% of CSG net revenue	*6.0 %*	*6.2 %*		*5.9 %*	*6.4 %*	
% of total reportable segment operating income	*30 %*	*33 %*		*34 %*	*40 %*	

Amounts are based on underlying data and may not visually foot due to rounding.

DELL TECHNOLOGIES INC.
Segment Information
(in millions; unaudited; continued)

	Three Months Ended		Nine Months Ended	
	October 31, 2025	**November 1, 2024**	**October 31, 2025**	**November 1, 2024**
Reconciliation to consolidated net revenue:				
Reportable segment net revenue	$ 26,585	$ 23,499	$ 78,714	$ 68,753
Corporate and other (a)	420	867	1,445	2,883
Total consolidated net revenue	$ 27,005	$ 24,366	$ 80,159	$ 71,636
Reconciliation to consolidated operating income:				
Reportable segment operating income (b)	$ 2,491	$ 2,255	$ 6,415	$ 5,869
Corporate and other (a)	12	(3)	38	(14)
Amortization of intangibles (c)	(121)	(168)	(372)	(504)
Stock-based compensation expense (d)	(165)	(198)	(534)	(599)
Other corporate expenses (e)	(98)	(165)	(490)	(674)
Total consolidated operating income (f)	$ 2,119	$ 1,721	$ 5,057	$ 4,078

(a) Corporate and other consists of results of divested businesses or non-reportable segments whose offerings are no longer actively sold, including (i) VMware Resale, (ii) Secureworks, and (iii) Virtustream, and do not meet the requirements for a reportable segment, either individually or collectively. Additionally, Corporate and other includes other items that are managed at the corporate level and are not allocated to reportable segments.

(b) Depreciation expense directly attributable to each reportable segment is included in the operating results of each segment. However, the Chief Operating Decision Maker does not evaluate depreciation expense by operating segment, and therefore such expense is not separately presented.

(c) Amortization of intangibles includes non-cash purchase accounting adjustments that are primarily related to the EMC merger transaction in 3QFY17.

(d) Stock-based compensation expense consists of equity awards granted based on the estimated fair value of those awards at grant date.

(e) Other corporate expenses includes severance expenses, payroll taxes associated with stock-based compensation, incentive charges related to equity investments, facility action costs, transaction-related expenses, and impairment charges.

(f) Income and expenses within Interest and other, net, is not allocated to the reportable segments. Therefore, the company only reports reportable segment operating income.

SUPPLEMENTAL SELECTED NON-GAAP FINANCIAL MEASURES

These tables present information about the company's non-GAAP gross margin, non-GAAP operating expenses, non-GAAP operating income, non-GAAP net income, non-GAAP earnings per share attributable to Dell Technologies Inc. - diluted, free cash flow and adjusted free cash flow, all of which are non-GAAP financial measures provided as a supplement to the results provided in accordance with generally accepted accounting principles in the United States of America ("GAAP"). A detailed discussion of Dell Technologies' reasons for including certain of these non-GAAP financial measures, the limitations associated with these measures, the items excluded from these measures, and the company's reason for excluding those items are presented in "Management's Discussion and Analysis of Financial Condition and Results of Operations — Non-GAAP Financial Measures" in the company's periodic reports filed with the SEC. Dell Technologies encourages investors to review the non-GAAP discussion in these reports in conjunction with the presentation of non-GAAP financial measures.

DELL TECHNOLOGIES INC.
Selected Financial Measures
(in millions, except per share amounts and percentages; unaudited)

	Three Months Ended			Nine Months Ended		
	October 31, 2025	November 1, 2024	Change	October 31, 2025	November 1, 2024	Change
Net revenue	$ 27,005	$ 24,366	11%	$ 80,159	$ 71,636	12%
Non-GAAP gross margin	$ 5,686	$ 5,490	4%	$ 16,315	$ 15,996	2%
% of net revenue	*21.1 %*	*22.5 %*		*20.4 %*	*22.3 %*	
Non-GAAP operating expenses	$ 3,183	$ 3,238	(2)%	$ 9,862	$ 10,141	(3)%
% of net revenue	*11.8 %*	*13.3 %*		*12.3 %*	*14.1 %*	
Non-GAAP operating income	$ 2,503	$ 2,252	11%	$ 6,453	$ 5,855	10%
% of net revenue	*9.3 %*	*9.2 %*		*8.1 %*	*8.2 %*	
Non-GAAP net income	$ 1,762	$ 1,583	11%	$ 4,439	$ 3,954	12%
% of net revenue	*6.5 %*	*6.5 %*		*5.5 %*	*5.5 %*	
Non-GAAP earnings per share — diluted	$ 2.59	$ 2.21	17%	$ 6.44	$ 5.47	18%

Amounts are based on underlying data and may not visually foot due to rounding.

DELL TECHNOLOGIES INC.
Reconciliation of Selected Non-GAAP Financial Measures
(in millions, except percentages; unaudited; continued on next page)

	Three Months Ended			Nine Months Ended		
	October 31, 2025	November 1, 2024	Change	October 31, 2025	November 1, 2024	Change
Gross margin	$ 5,593	$ 5,360	4%	$ 15,977	$ 15,572	3%
Non-GAAP adjustments:						
Amortization of intangibles	41	60		121	179	
Stock-based compensation expense	38	39		114	115	
Other corporate expenses	14	31		103	130	
Non-GAAP gross margin	$ 5,686	$ 5,490	4%	$ 16,315	$ 15,996	2%
Operating expenses	$ 3,474	$ 3,639	(5)%	$ 10,920	$ 11,494	(5)%
Non-GAAP adjustments:						
Amortization of intangibles	(80)	(108)		(251)	(325)	
Stock-based compensation expense	(127)	(159)		(420)	(484)	
Other corporate expenses	(84)	(134)		(387)	(544)	
Non-GAAP operating expenses	$ 3,183	$ 3,238	(2)%	$ 9,862	$ 10,141	(3)%
Operating income	$ 2,119	$ 1,721	23%	$ 5,057	$ 4,078	24%
Non-GAAP adjustments:						
Amortization of intangibles	121	168		372	504	
Stock-based compensation expense	165	198		534	599	
Other corporate expenses	98	165		490	674	
Non-GAAP operating income	$ 2,503	$ 2,252	11%	$ 6,453	$ 5,855	10%
Net income	$ 1,548	$ 1,170	32%	$ 3,677	$ 3,044	21%
Non-GAAP adjustments:						
Amortization of intangibles	121	168		372	504	
Stock-based compensation expense	165	198		534	599	
Other corporate expenses	95	166		237	665	
Fair value adjustments on equity investments	(173)	(46)		(194)	(21)	
Aggregate adjustment for income taxes (a)	6	(73)		(187)	(837)	
Non-GAAP net income	$ 1,762	$ 1,583	11%	$ 4,439	$ 3,954	12%

(a) The company’s non-GAAP income tax is calculated using a fixed estimated annual tax rate.

DELL TECHNOLOGIES INC.
Reconciliation of Selected Non-GAAP Financial Measures
(unaudited; continued)

	Three Months Ended			Nine Months Ended		
	October 31, 2025	November 1, 2024	Change	October 31, 2025	November 1, 2024	Change
Earnings per share attributable to Dell Technologies Inc. — diluted	$ 2.28	$ 1.64	39 %	$ 5.34	$ 4.24	26 %
Non-GAAP adjustments:						
Amortization of intangibles	0.18	0.23		0.54	0.70	
Stock-based compensation expense	0.24	0.28		0.78	0.83	
Other corporate expenses	0.14	0.23		0.35	0.92	
Fair value adjustments on equity investments	(0.25)	(0.06)		(0.28)	(0.03)	
Aggregate adjustment for income taxes (a)	—	(0.10)		(0.29)	(1.17)	
Total non-GAAP adjustments attributable to non-controlling interests	—	(0.01)		—	(0.02)	
Non-GAAP earnings per share attributable to Dell Technologies Inc. — diluted	$ 2.59	$ 2.21	17 %	$ 6.44	$ 5.47	18 %

(a) The company's non-GAAP income tax is calculated using a fixed estimated annual tax rate.

DELL TECHNOLOGIES INC.
Reconciliation of Selected Non-GAAP Financial Measures
(in millions, except percentages; unaudited; continued)

	Three Months Ended			Nine Months Ended		
	October 31, 2025	November 1, 2024	Change	October 31, 2025	November 1, 2024	Change
Cash flow from operations	$ 1,172	$ 1,553	(25)%	$ 6,511	$ 3,936	65 %
Non-GAAP adjustments:						
Capital expenditures and capitalized software development costs, net (a)	(666)	(639)		(1,909)	(1,861)	
Free cash flow	$ 506	$ 914	(45)%	$ 4,602	$ 2,075	122 %
Free cash flow	$ 506	$ 914	(45)%	$ 4,602	$ 2,075	122 %
Non-GAAP adjustments:						
Financing receivables (b)	1,135	(233)		1,704	419	
Equipment under operating leases (c)	29	35		114	129	
Adjusted free cash flow	$ 1,670	$ 716	133 %	$ 6,420	$ 2,623	145 %

(a) Capital expenditures and capitalized software development costs, net includes proceeds from sales of facilities, land, and other assets.

(b) Financing receivables represent the operating cash flow impact from the change in financing receivables.

(c) Equipment under operating leases represents the net impact of capital expenditures and depreciation expense for leases and contractually embedded leases identified within flexible consumption arrangements.

DELL TECHNOLOGIES INC.
Reconciliation of Non-GAAP Financial Measures in Summary Guidance
(unaudited)

	Three Months Ending January 30, 2026	Fiscal Year Ending January 30, 2026
Earnings per share attributable to Dell Technologies Inc. — diluted	$ 3.05	$ 8.38
Non-GAAP adjustments:		
Amortization of intangibles (a)	0.18	0.72
Stock-based compensation	0.27	1.04
Other corporate expenses (b)	0.01	0.35
Fair value adjustments on equity investments (c)	—	(0.28)
Aggregate adjustment for income taxes (d)	(0.01)	(0.29)
Non-GAAP earnings per share attributable to Dell Technologies Inc. — diluted	$ 3.50	$ 9.92

(a) Amortization of intangibles represents an estimate for acquisitions completed as of October 31, 2025 and does not include estimates for potential acquisitions, if any, during fiscal 2026.

(b) Consists primarily of severance expenses, payroll taxes associated with stock-based compensation, facility action costs, transaction-related expenses, impairment charges, and incentive charges related to equity investments. Additionally, the amount shown includes transaction-related gains on sales of businesses that have been completed as of October 31, 2025 and does not include estimates for potential transactions, if any, during fiscal 2026. No estimate is included for severance expense as such expense cannot be reasonably estimated at this time.

(c) No estimates are included for potential fair value adjustments on strategic investments given the potential volatility of either gains or losses on those equity investments.

(d) The fiscal 2026 aggregate adjustment to reconcile from GAAP to Non-GAAP income tax expense is approximately $0.2 billion. The aggregate adjustment for income taxes is the estimated combined income tax effect for the adjustments shown above as well as an adjustment for discrete tax items. The company's non-GAAP income tax is calculated using a fixed estimated annual tax rate.