



DELL TECHNOLOGIES ELEVATES THE HYBRID WORK EXPERIENCE

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Updates to the world's most intelligent¹ and secure commercial PCs with built-in AI solidify Dell as the anywhere device

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Story Highlights

- Expansion of AI-powered software suite drives greater collaboration, privacy and connectivity
- New sustainable materials across more products and packaging designed to help reduce environmental impact
- Updates across portfolio pushes new standards – introducing industry's most powerful 14-inch mobile workstation;² world's smallest 14-inch 16:10 business PC;³ and world's first docking station with a wireless charging stand for Qi-enabled smartphones and earbuds⁴

Team members have a new set of expectations when it comes to work. Technology that does what it was intended to do is now table stakes and building a strong employee experience is paramount. That's why Dell Technologies (NYSE: DELL) is revealing a new portfolio of intelligent PCs, accessories, software and services to help solidify the future of hybrid work.

"Hybrid work is no longer an afterthought or a privilege, it is the standard," says Ed Ward, president, Client Product Group, Dell Technologies. "While employees are moving between locations to get work done, creating a productive experience is the priority. Our latest commercial portfolio continues to put collaboration, intelligence and security at the forefront, with increased investments that meet the diverse needs of people both today and in the future."

According to new research from Dell Technologies,⁵ 44% of people want their leaders to empower them to choose their preferred working pattern and provide the necessary tools and infrastructure to do their jobs. Dell's latest commercial portfolio aims to help IT teams deploy the best tools for the job.

Greater intelligence for an enhanced hybrid workstyle

At the forefront of Dell's commercial portfolio sits **Dell Optimizer**, an integrated artificial intelligence software suite that powers the world's most intelligent PCs with built-in AI – driving a more collaborative and personalized experience. New capabilities advance today's hybrid workforce as people work from multiple locations, face increasing privacy risks and combat interruptions.

- **Privacy:** With a comprehensive suite of new Intelligent Privacy features, users can conceal sensitive information on their screen if an intruder is detected, and the PC can automatically dim when the user looks away from the screen to protect data and conserve power.
- **Connectivity:** Dell Optimizer features the world's first simultaneous multi-network connection⁶ that lets users connect to two wired or wireless networks at once for faster data transfers and downloads. It also delivers less buffering and up to 30% lower latency.⁷
- **Collaboration:** Dell Optimizer features improved neural-noise cancellation to sense the worker's surroundings, further reducing unwanted background noise for the user and others on the call.

Dell Optimizer elevates its manageability by introducing modular installation. Users and IT admins alike now have the flexibility to choose which features to install.

Amplifying every aspect of work

Dell is launching new products for business leaders and users who need portability and performance – all with 12th Gen Intel® Core™ processors and the latest connectivity options, including 5G and Intel® Wi-Fi 6E.

- The **Latitude 9430** is an ultra-premium laptop or 2-in-1 offering the world's smallest 14-inch 16:10 business PC and the best screen-to-body ratio on a 14-inch business PC.⁸ Available in a new metallic graphite color, it also contains a new FHD camera for clearer video calls.
- Dell's extremely portable yet durable **Latitude 7330 Ultralight** configuration is the world's smallest and lightest 13.3-inch premium commercial 16:9 laptop.⁹ Weighing 2.13lbs/0.967 kg,¹⁰ it incorporates all the ports required to balance

productivity in a high-quality form factor without compromising Latitude grade reliability.

- With increased video conferencing usage putting more strain on systems, the new Latitude 7000 series features higher performance processors and DDR5 memory options, while also improving thermals and acoustics. Pair the Latitude 2-in-1s with the new **Dell Premier Rechargeable Active Pen**, the world's first active pen with Tile location tracking¹¹ that can be located via Bluetooth. Dell will also update its Latitude 5000 series and introduce a new Latitude 3330.

Creators and engineers can maximize performance and portability with new Dell mobile workstations, plus ecosystem solutions.

- The new **Precision 5470** is the world's smallest, thinnest and most powerful 14" mobile workstation.¹² It comes with up to 12th Gen Intel® Core™ i9 processors, 64GB of DDR5 memory,¹³ up to 4TB, and up to NVIDIA RTX™ A1000 graphics. Dell also introduces its thinnest and smallest 15- and 17-inch mobile workstations, the Precision 5570 and 5770.¹⁴
- Business and creative professionals can enhance their work in 4K clarity on the **Dell UltraSharp 32** and **27 4K USB-C Hub Monitors**. These are the world's first monitors to feature groundbreaking IPS Black technology,¹⁵ providing rich contrast, deep blacks and improved viewing angles that boost a dual monitor usage experience. Along with the 16:10 **Dell UltraSharp 30 USB-C Hub Monitor**, these monitors offer wide color coverage, ComfortView Plus for enhanced eye comfort, multitasking features and a host of connectivity ports.

As people transition between workspaces, ecosystem devices and IT services are essential for a seamless and simple experience.

- The compact **Dell Dual Charge Dock** is the world's first laptop docking station with a wireless charging stand for Qi-enabled smartphones and earbuds that can support up to dual 4K monitors, perfect for a home office. The new and upgraded **Dell Thunderbolt™ Dock**, with its future-ready modular design, supports easy upgradability from the previous generation, delivers lightning-fast charging via Thunderbolt™ 4 and is ideal for connecting multiple 4K displays, devices and peripherals in a typical office setup. The new **Dell Universal Dock** – best suited for shared hoteling workspaces – offers a consistent experience for any USB-C laptop and the highest number of ports in a universal dock.¹⁶

In the era of conferencing, the new **Dell Speakerphone** and **Dell Slim Conferencing Soundbar** are the world's most intelligent Microsoft Teams certified speakerphone¹⁷ and soundbar.¹⁸ They feature AI noise cancellation that reduces background noise, while preserving the clarity of human voices so users can enjoy a richer and clearer audio experience.

- For IT admins who need to deliver custom devices to end users, faster, Dell has expanded its **Connected Provisioning** service to 37 new countries across Europe, Middle East and Africa (EMEA) and Australia. The cloud-based provisioning service speeds up the way devices are configured to quickly deliver ready-to-use devices out of the box.

Sustainability & security

Sitting at the core of every product is Dell's commitment to sustainability and security. The new Dell portfolios feature even more [sustainable materials](#), including the world's most innovative use of sustainable materials in the Latitude 5000 series.¹⁹ New packaging is made of 100% recycled or renewable materials²⁰ – and is fully recyclable²¹ – and will be shipping with all new Latitude series laptops, Precision mobile workstations and XPS devices, giving Dell the opportunity to make impact at scale.

Dell also offers the industry's most secure commercial PCs²² – employing both software-based, above the operating system (OS) protections, and hardware-based, below the OS capabilities, to defend against current and future threats. New to all Dell Latitude devices is a Self-Healing Image Recovery that provides OS restoration after a catastrophic issue.

Additional Dell news:

In case you missed it, check out Dell's additional news and announcements:

- [New Latitude 5000 series are Dell's most sustainable laptops yet](#)
- [Precision 5470 delivers unrivaled power in a 14" workstation](#)
- Dell recently introduced new desktops across OptiPlex and Precision fixed workstations. ([Press Kit](#))
- [Dell Technologies evolves and elevates cloud client computing ecosystem](#)

Product pricing & availability (in USD)

- **Latitude 9430**, available in April 2022, starting at \$2,245.
- **Latitude 7330 Ultralight configuration**, available in April 2022, starting at \$1,899.
- **Latitude 7330, 7430, 7530**, available in April 2022, starting at \$1,969, \$1,969 and \$2,023, respectively.
- **Latitude 5330, 5430, 5530**, available in April 2022, starting at \$1,562, \$1,419, \$1,442, respectively.
- **Latitude 5431 and 5531**, available in April 2022, starting at \$1,771 and \$1,749, respectively.
- **Latitude 3330** available in April 2022, starting at \$902.53.
- **Precision 5470**, available in April 2022, pricing coming soon.

- **Precision 5570, 5770**, available in April 2022, pricing coming soon.
- **Dell Dual Charge Dock (HD22Q)**, available May 12, at \$368.99.
- **Dell Thunderbolt Dock (WD22TB4)**, available in Q2, at \$469.99.
- **Dell Universal Dock (UD22)**, available May 12, at \$459.99.
- **Dell Premier Rechargeable Active Pen (PN7522W)**, available today, at \$109.99.
- **Dell Speakerphone (SP3022)**, available today, at \$99.99.
- **Dell Slim Conferencing Soundbar (SB522A)**, available today, at \$79.99.
- **Dell UltraSharp 32 and 27 4K USB-C Hub Monitors (U3223QE / U2723QE)**, available today, at \$724.99 and \$1,149.99, respectively.
- **Dell UltraSharp 30 USB-C Hub Monitor (U3023E)**, available today, at \$1,049.99.

Additional resources

- Connect with Dell via [Twitter](#), [Facebook](#), [YouTube](#) and [LinkedIn](#)
- For approved Dell Technologies assets please visit the [press kit](#).

Dell Technologies (NYSE: DELL) helps organizations and individuals build their digital future and transform how they work, live and play. The company provides customers with the industry's broadest and most innovative technology and services portfolio for the data era.

¹ Disclaimer: Based on internal analysis, January 2022. Dell Optimizer feature availability and functionality varies by model.

² Based on comparison of 45W CPU in the 5470 vs. competitor 14" workstations, March 2022.

³ Based on Dell internal analysis, October 2021.

⁴ Based on analysis of competitive products, using publicly available data - November 2021.

⁵ Dell Technologies Breakthrough Study. Fieldwork conducted August – October 2021.

⁶ Disclaimer: Simultaneous multi-network connection works with wired and wireless networks. For select Dell platforms, a USB Wi-Fi adapter is required to connect a second Wi-Fi network. Based on Dell internal analysis, September 2021.

⁷ Based on testing performed by Dell in June 2020, comparing performance with ExpressConnect enabled and disabled. Actual results may vary.

⁸ Based on Dell internal analysis, October 2021.

⁹ Based on Dell internal analysis, September 2021. The smallest refers to the total surface area of the notebooks.

¹⁰ Weights vary depending on configuration and manufacturing variability.

¹¹ Based on Dell internal analysis, January 2022.

¹² Based on comparison of 45W CPU in the 5470 vs. competitor 14" workstations, March 2022.

¹³ System memory may be used to support graphics, depending on system memory size and other factors.

¹⁴ Based on internal analysis March 2022.

¹⁵ Based on Dell analysis of publicly available data, August 2021.

¹⁶ Based on Dell internal analysis, November 2021.

¹⁷ Based on comparative analysis of Microsoft Teams-certified soundbars & speakerphones listed at: <https://www.microsoft.com/en-us/microsoft-teams/across-devices/devices>, September 2021.

¹⁸ Most intelligent* based on the Dell Slim Conferencing Soundbar being the only Microsoft Teams certified soundbar with AI noise-cancellation. Based on comparative analysis of Microsoft Teams-certified soundbars – August 2021.

¹⁹ 35% of recycled plastics, 20% of recycled carbon fiber, renewable 39% of bio-based materials, and 28 % of ocean bound plastics. Based on Dell Internal Analysis, November 2021. Percentage of Bio-based and recycled content by weight, starting April 2022.

²⁰ Dell's new premium packaging is made from 100% recycled or renewable materials and is the first to meet our 2030 Moonshot goal. Approximately 78% recycled content and 22% renewable content in the form of FSC paper fibers. Excludes optional items added to order and included in box.

²¹ Dell's new notebook packaging is 100% recyclable. Paper packaging materials can be recycled via municipal recycling, where available. System bag is made from recycled plastic and can be recycled along with other thin plastics.

²² Applies to Dell Precision, Latitude and OptiPlex. Based on Dell analysis, January 2020.

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